



Rajiv Goyal

Partner



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Qualifications and Memberships

Registered Liquidator

Member, Chartered
Accountants Australia and
New Zealand (**CA ANZ**)

Member, Australian
Restructuring, Insolvency and
Turnaround Association
(**ARITA**)

Turnaround Management
Association (**TMA**),
University of Technology
Sydney (**UTS**)

Masters in Business
Administration (**MBA**)
University of New South
Wales (**UNSW**)

Bachelor of Commerce
University of Sydney (**USYD**)

Contact

Wexted Advisors
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Raj is a Partner at Wexted Advisors, a boutique firm providing independent and specialised structuring advisory services to clients facing or exposed to business challenges, or confronting complex transactions or situations.

He has over 18 years experience in restructuring, turnaround & insolvency experience in Australia, including McGrathNicol and also a secondment at National Australia Bank in their workout/turnaround team.

Summary

Raj's experience has covered all types of formal appointments (voluntary administrations, liquidations, receiverships and deeds of company arrangement) and a number of informal/confidential appointments (safe harbour, independent business reviews and debt/general advisory for lenders, creditors, borrowers and corporates).

Raj has significant expertise across of range of industries, including retail, property & construction, manufacturing, infrastructure, mining, technology and biotech.

Wexted Advisors

Our specialised services include:

- **Safe Harbour:** Working with directors seeking Safe Harbour Protection, including development of Better Outcome Plans
- **Evaluations:** reporting on financial performance and position and options available for owners/stakeholders
- **Forecasting:** reviewing and preparing forecasts to measure profitability and debt serviceability, working capital and the economic interests of debt/equity
- **Structuring:** formulating structural, capital, financial and operational solutions
- **Transactions:** structuring and completing difficult acquisitions/divestments
- **Solvency:** delivering Expert Reports for court proceedings or mediation
- **Insolvency:** administration, receivership and liquidation processes with emphasis on complex cases
- **Litigation:** practical management of and commercial advice in complex litigation and mediation scenarios
- **Governance:** identification of governance shortcomings and new governance procedures

Engagement Experience

- Independent business reviews for secured lenders and borrowers, assessing the financial position determining strategies to restructure or reduce debt.
- Confidential safe harbour engagements pursuant to Section 588GA of the Corporations Act.
- Joint management appointments pursuant to the Property and Stock Agents (**PSBA**) Act.

Receiverships

- Numerous property receiverships for major banks and non-bank lenders
- Debenture property funds (Banksia, Estate Property Group, Momentum Mortgages, Provident and Hastings Capital).
- Staway, Ford dealership
- Playmore, two trading golf courses in Gold Coast, QLD
- Focus Press, a national printing business
- 146 Bell Street, 40% complete, 100 residential unit development in VIC
- Express Direct Services, haulage/transport company in NSW
- Nitro Drilling, leading drilling company and operations in QLD

Voluntary Administrations

- Tuchuzy Bondi, well known retail in Bondi, NSW
- Ziera Australia, large national lady shoe retailer
- Max Brenner, national coffee retailer
- Focus Group, large national furniture retailer
- Campfire Australia, co-working space business in VIC
- Red Lea Chickens, diversified poultry business
- Cross City Tunnel, major infrastructure asset in NSW
- Coalpac, owner/operator of two mines in Lithgow, NSW
- Baralaba Coal (formerly Cockatoo Coal), coal mines in QLD
- Spectrum Fire (part of Hastie), national installer of fire safety equipment
- Horizon Science, low GI biotech company based in VIC
- Jagonal, real estate search portal business

Liquidations

- Belle, Double Bay, real estate business in NSW
- Cartwright Australia, importer of large-scale trailers from UK
- Oakville Group, large potatoes and onion producer
- 38 Akuna, developer based in ACT
- And Chill, online real estate business